

## Pictometry International Corp. Product & Price Chart for State of Maryland

Prices effective through 3/5/2008

Product Offering	Cost	Comments*
<b>Premier Community Imagery C3 (12" GSD, 2-way)</b>		
12" Oblique	\$90	3-view photography (C3) is only sought for our high level
12" Orthogonal	Included	(12") images. C3 consists of three cameras - two angled
1-meter ortho mosaic sector tiles	Included	(oblique) shots and one orthogonal (or nadir) shot
<b>Premier Community Imagery C5 (12" GSD, 4-way)</b>		
12" Oblique	\$180	C5 photography consists of five cameras - four angled
12" Orthogonal	Included	(oblique) shots and one orthogonal (nadir) shot
1-meter ortho mosaic sector tiles	Included	
<b>Elite Community Imagery C5 (8" GSD, 4-way)</b>		
8" Oblique	\$500	C5 photography consists of five cameras - four angled
8" Orthogonal	Included	(oblique) shots and one orthogonal (nadir) shot
1-meter ortho mosaic sector tiles	Included	
<b>Premier Neighborhood Imagery C5 (6" GSD, 4-way)</b>		
6" Oblique	\$700	C5 photography consists of five cameras - four angled
6" Orthogonal	Included	(oblique) shots and one orthogonal (nadir) shot
1-meter ortho mosaic sector tiles	Included	
<b>Premier Neighborhood Imagery C5 (4" GSD, 4-way)</b>		
4" Oblique	\$800	C5 photography consists of five cameras - four angled
4" Orthogonal	Included	(oblique) shots and one orthogonal (nadir) shot
1-meter ortho mosaic sector tiles	Included	

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<b>Image Library Compression</b>		
First 50,000 images	\$5,000	
Each additional 50,000 images	\$5,000	
<b>Mosaic Tiles</b>		
1 meter	\$40 per sector	Cost quoted is for the making of the tile.
1 foot	\$60 per sector	
8 inch	\$70 per sector	
6.75 inch	\$80 per sector	
6 inch	\$85 per sector	
4 inch	\$90 per sector	
<b>Electronic Field Study Software (EFS)</b>		
	\$1,000 per seat	
<b>E-911 Integration</b>		
Per seat	\$1,500	
Per PSAP with unlimited seats	\$10,000	
For all PSAPs in a county	\$30,000	
<b>LiDAR</b>		
		1.0 M - accurate for 2' contours
50-199 sq. mi.	\$820	<b>Optional Products Available:</b>
200-399 sq. mi.	\$590	DEM \$20 per sq. mile
400-599 sq. mi.	\$520	DEM & DTM with 2 ft. contours \$40 per sq. mile
600-999 sq. mi.	\$460	DEM, DTM, & DSM with 2 ft. contours \$60 per sq. mile
1000-1999 sq. mi.	\$350	Voids, Slopes, Intensity Grids \$20 per sq. mile

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Greater than 2000 sq. mi.	\$300	
<b>Change Analysis</b>		
Per Seat License	\$1,500	These are one-time charges and include a perpetual license.
Department License	\$10,000	Software updates are included at no charge.
Enterprise-wide License	\$30,000	
<b>Change Findr</b>		
Building Outlines	\$0.75 per parcel	Includes complimentary Change Analysis software for
HouseDiff Analysis	\$0.80 per parcel	unlimited seats in one department (\$10,000) to current customers. Minimum order is \$10,000.
<b>Economic Alliance Program (EAP)</b>		
		Pictometry will image affected areas of federally-declared emergency disasters at no charge for its licensed customers.
<b>ArcGIS</b>		
		This extension is included free with Pictometry county license.
<b>ArcIMS</b>		
	\$1,190 per server installation	Price includes software, scripts and one additional hour of support. One time charge.
<b>3D Bronze</b>		
<b>Option A</b>		<b>Option A is priced by sq. km.</b>
Less than 20 sq. km.	\$1,990	Provides highly detailed wire frames of buildings with
10 to less than 40 sq. km.	\$1,790	untextured facades. Features include ability to insert/remove

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40 sq. km. or greater	\$1,590	structures, fly-thru capability, & integration with ArcGIS.
<b>Option B</b>		<b>Option B is priced by total area.</b>
Less than 40 sq. km.	\$1,990	
40 to less than 80 sq. km.	\$1,790	
80 sq. km. or greater	\$1,590	
<b>3D Silver</b>		
<b>Option A</b>		<b>Option A is priced by sq. km.</b>
Less than 8 sq. km.	\$4,990	Includes all the capabilities of the Bronze level but also
8 to less than 16 sq. km.	\$4,490	incorporates digital, oblique data of the area's surroundings to
16 sq. km. or greater	\$3,990	create rich, detailed building facades and other side structural
		details from all the way around an area or feature.
<b>Option B</b>		<b>Option B is priced by total area.</b>
Less than 16 sq. km.	\$4,990	
16 to less than 32 sq. km.	\$4,490	
32 sq. km. or greater	\$3,990	
<b>3D Platinum</b>		
<b>Option A</b>		<b>Option A is priced by sq. km.</b>
Less than 4 sq. km.	\$11990 per sq. km.	Creates three-dimensional wire frame models. Building textures
4 to less than 8 sq. km.	\$10,990	(facades) from Pictometry's library of oblique images are
8 sq. km. or greater	\$9,990	applied directly onto the wire frames to complete 3D rendering.
<b>Option B</b>		<b>Option B is priced by total area.</b>
Less than 8 sq. km.	\$11,990	
8 to less than 16 sq. km.	\$10,990	
16 sq. km. or greater	\$9,990	

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<b>Self-Hosting POL</b>		
<b>Type of County by Population</b>	<b>One-Time Initial Fee for Enterprise-Wide Use</b>	<b>Annual Maintenance and Upgrade Fee</b>
Super A - over 2 million	\$200,000	20% after 1st full year
A - 1,000,000 - 2,000,000	\$150,000	20% after 1st full year
B - 500,000 - 999,999	\$109,200	20% after 1st full year
C - 250,000 - 499,999	\$57,600	20% after 1st full year
D - 100,000 - 249,999	\$28,800	20% after 1st full year
E - Less than 100,000	\$14,400	20% after 1st full year
<b>Professional Services to Assist Self Hosting Implementation</b>		
Engineering	\$300 per hour	
Technical	\$250 per hour	
<b>POL</b>		
<b>Number of Users</b>	<b>Monthly Cost</b>	Customer must buy imagery first, then pay for cost of this POL
1	\$160	Pictometry's Web Services - Pictometry On-Line - is an internet-
2	\$230	based Windows server application which puts critical visual
3	\$300	information at the fingertips of all users - in the field or from a
4	\$370	remote location equipped with wireless Internet access.
5	\$440	Pictometry's POL eliminates the overhead of image warehouse
6	\$490	and IT management.
7	\$540	
8	\$590	
9	\$640	
10	\$690	

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11	\$730	
12	\$770	
13	\$810	
14	\$850	
15	\$890	
16	\$924	
17	\$958	
17 and up	\$958 plus \$34/for each user over 17	
30	\$1,400	
40	\$1,740	
50	\$2,080	
100	\$3,780	
250	\$8,880	
500	\$17,380	
750	\$25,880	
1,000	\$34,480	

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<b>AccuPlus</b>		
<b>AccuPlus Premium Ortho-Mosaic &amp; High Accuracy Obliques</b>		
AccuPlus - 4" GSD (4-way)	\$1,598 per sector	
AccuPlus - 6" GSD (4-way)	\$1,198 per sector	
AccuPlus - 12" GSD (4-way)	\$598 per sector	
<b>LiDAR Products (Optional)</b>		
Bare Earth Model	\$140 per sq. mile	
DEM	\$20 per sq. mile	
DEM & DTM with 2 ft. contours	\$40 per sq. mile	
DEM, DTM, DSM with 2 ft. contours	\$60 per sq. mile	
Voids, Slopes Intensity Grids	\$20 per sq. mile	
<b>Infrared Products (Optional)</b>		
High Accuracy Near IR (12" GSD)	\$200 per sector	
Enterprise-Wide Eco-View IR software with purchase of Near IR	No charge with Economic Alliance Program	
<b>Infrared (captured with C3 product) (12" GSD)</b>		
		Pictometry's Color Near Infrared color product (CIR) interprets chlorophyll, not heat.
<b>Leaf Off</b>	\$200 per sector	Infrared is captured with C3 product (12' GSD) and is in addition to C3 pricing. Includes an enterprise-wide license for Eco-View software.

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<b>Leaf On</b>	\$160 per sector	
<b>Infrared (Stand-alone) (12" GSD)</b>		
<b>Leaf Off</b>	\$280 per sector	Customer receives Near IR only - no other imagery.
<b>Leaf On</b>	\$240 per sector	Includes an enterprise-wide license for Eco-View software.
<b>EcoView</b>		
1 to 4 seats	8000 each	This Eco-View software allows legacy IR data to be overlaid
5 to 11 seats	7200 each	on Pictometry's orthogonal and oblique images. Easy to learn
12 to 24 seats	6800 each	and use. Produces vegetative coverage, vegetative absence,
25 plus seats	\$6,00 each	and vegetation contour maps. This licensed product is
Enterprise-Wide	\$97,500	delivered on a CD.
<b>Professional Services</b>		
Customer Consultation - Senior Engineer	\$400 per hour, plus \$500 per diem, plus \$1,000 travel per visit	
Customer Support Engineer	\$250 per hour, plus \$500 per diem, plus \$1,000 travel per visit	



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<b>Additional Training</b>		
Additional End User or Advanced User Training at Customer location at time of implementation	\$1,000 per session	Customer receives a number of free training sessions as part of its imaging contract. This would be additional training requested by the Customer at its location at the time of project implementation.
Additional End User or Advanced User Training at Customer Location	\$1,000 per session, plus \$500 per diem, plus \$1,000 travel per visit	Customer receives a number of free training sessions as part of its imaging contract. This would be additional training requested by the Customer at its location at the time of project implementation.
Additional Advanced User Training at Pictometry offices	\$1,000 per session per day	Customer receives a number of free training sessions as part of their contract. This would be additional training provided at Pictometry's headquarters location after Project Implementation.
Additional End User or Advanced User Training via Internet	\$700 per session	Customer receives a number of free training sessions as part of its contract. This would be additional training, web-based via the Internet, provided after Project Implementation.

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Mobile Training Lab	\$1,500 per visit	The Mobile Training Lab provides 12 laptops and a wireless or wired network, plus network-attached storage with a subset of the Customer's Image Library for training purposes. The initial \$750 is for the lab only. Additional training would need to be purchased separately
Telephone Customer Support for 911 Centers	PSAP for support to 911 provider	The cost includes ten (10) hours of telephone support to the 911 provider.
*The minimum contract amount for the above <i>imagery</i> services is \$40,000.		